





Utah-based Property Management Firm Sees security Costs down and effectiveness up

	Category	Multifamily
	Geography	Utah, Nevada
	Customer since	2016
	Location serviced	25

	Number of Cameras Monitored	35
	Lifetime Number of Suspicious Events Addressed	962
	Lifetime Number of Dispatches	66

Overview

Founded in 1979 and based in Logan, UT, Mountain States Property Management has become a prominent real estate developer and manager. Specializing in upscale multi-family apartments, medical, retail, and office spaces, Mountain States owns and leases over two dozen properties across Utah and Nevada.

Challenges

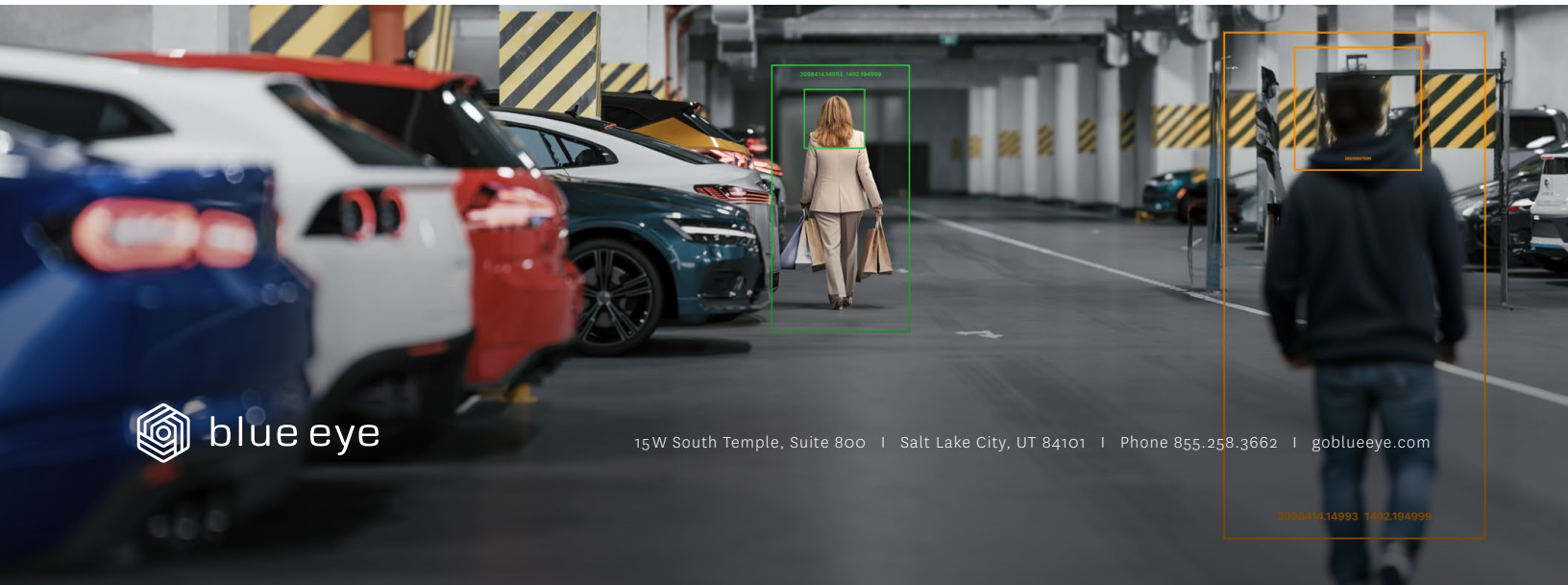
Mountain States faced frequent incidents of car break-ins, vandalism, loitering, and unsanctioned camping across their large apartment complexes. On-site security guards proved costly and ineffective, unable to fully patrol expansive properties.

Solution

Mountain States implemented Blue Eye's fixed monitoring solution across their properties, utilizing their existing surveillance infrastructure without the need for costly hardware upgrades. Blue Eye's monitoring software is compatible with all major camera brands, allowing seamless integration with minimal disruption. The average installation included coverage of eight cameras per property, focusing on entrances, exits, and high-risk areas such as parking garages. Blue Eye's system continuously monitors these areas, detecting any suspicious activity and alerting Security Operations Center professionals. If a threat is identified, a personalized warning message is immediately issued to the intruder, deterring most criminal behavior. If further action is needed, Blue Eye coordinates the dispatch of police or private security.

Impact

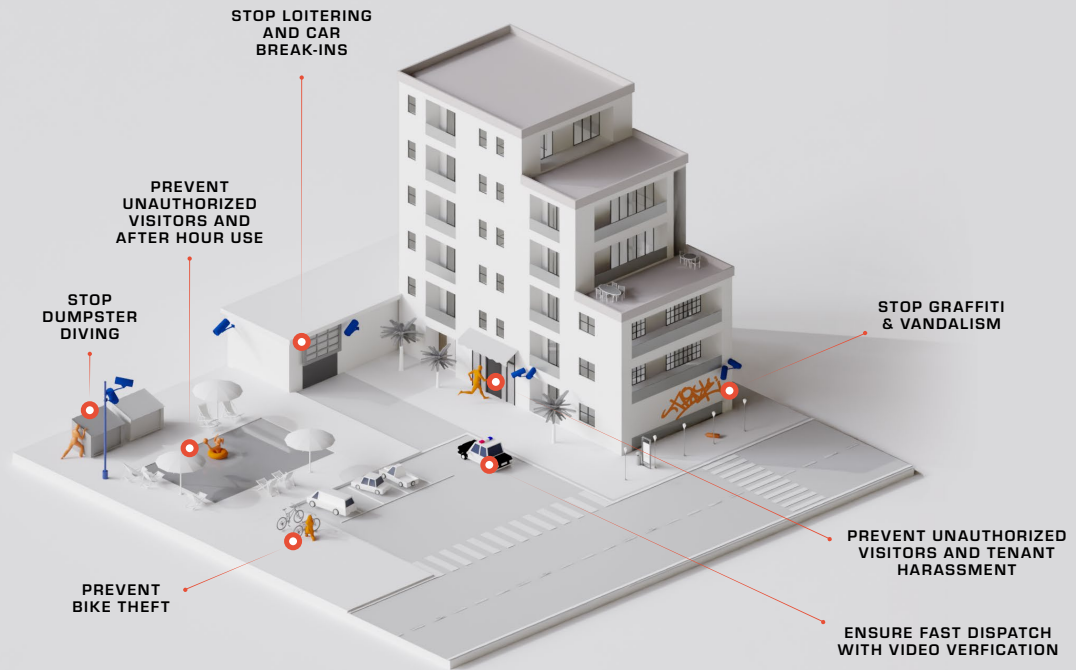
With Blue Eye's 24/7 monitoring and intervention system in place, Mountain States no longer relied solely on security guards and could ensure comprehensive property coverage at a fraction of the cost. The cost-effective monitoring significantly reduced crime, providing enhanced security and peace of mind across their portfolio. After successful implementation at a high-risk location, Mountain States expanded Blue Eye's solution to all properties.





“We need a strong quote from an executive at Mountain States”

- John Doe, Property Manager, Mountain States Property Management



No other service comes close. But we'll compare it for you anyways.

	Security Guards	Other RVM Providers	Blue Eye
CAMERA AGNOSTIC	YES	NO	YES
AI-AUGMENTED	NO	YES	YES
DETECTION CAPABILITIES	PERSONNEL DEPENDENT	EXCELLENT	EXCELLENT
DETERRENCE CAPABILITIES	PERSONNEL DEPENDENT	HIGHLY EFFECTIVE	HIGHLY EFFECTIVE
REACTION TIME	MINUTES	90 SECONDS OR LESS	60 SECONDS OR LESS
RESPONSE PROTOCOL	STANDARDIZED	STANDARDIZED	CUSTOMIZABLE
PERSONNEL ISSUES	FREQUENT	NONEXISTENT	NONEXISTENT
COVERAGE	PHYSICAL LIMITATIONS	NO LIMITATIONS	NO LIMITATIONS
SOLUTION SCALABILITY	LOW	HIGH	HIGH
DEPLOYMENT	MONTHS	WEEKS	DAYS
EXPEDITED INSTALLATION	NOT APPLICABLE	NO	YES
PILOT PROGRAM	NO	NO	YES
BASE COST	VARIABLE	VARIABLE	FLAT
OVERTIME COSTS	HIGH	MEDIUM	NONE
REPORTING AVAILABILITY	LIMITED	LIMITED	EXTENSIVE
CUSTOMER SATISFACTION	LOW	MEDIUM	HIGH

Try a 30-day no-fee pilot or go for a full installation in up to 10 days. Schedule a personal consultation with a security expert today and start seeing some serious returns on your security dollars.

sales@goblueeye.com

